

# CEASEFIRE?



TRUST



QUALITY



RELIABILITY



GLOBAL CERTIFICATIONS

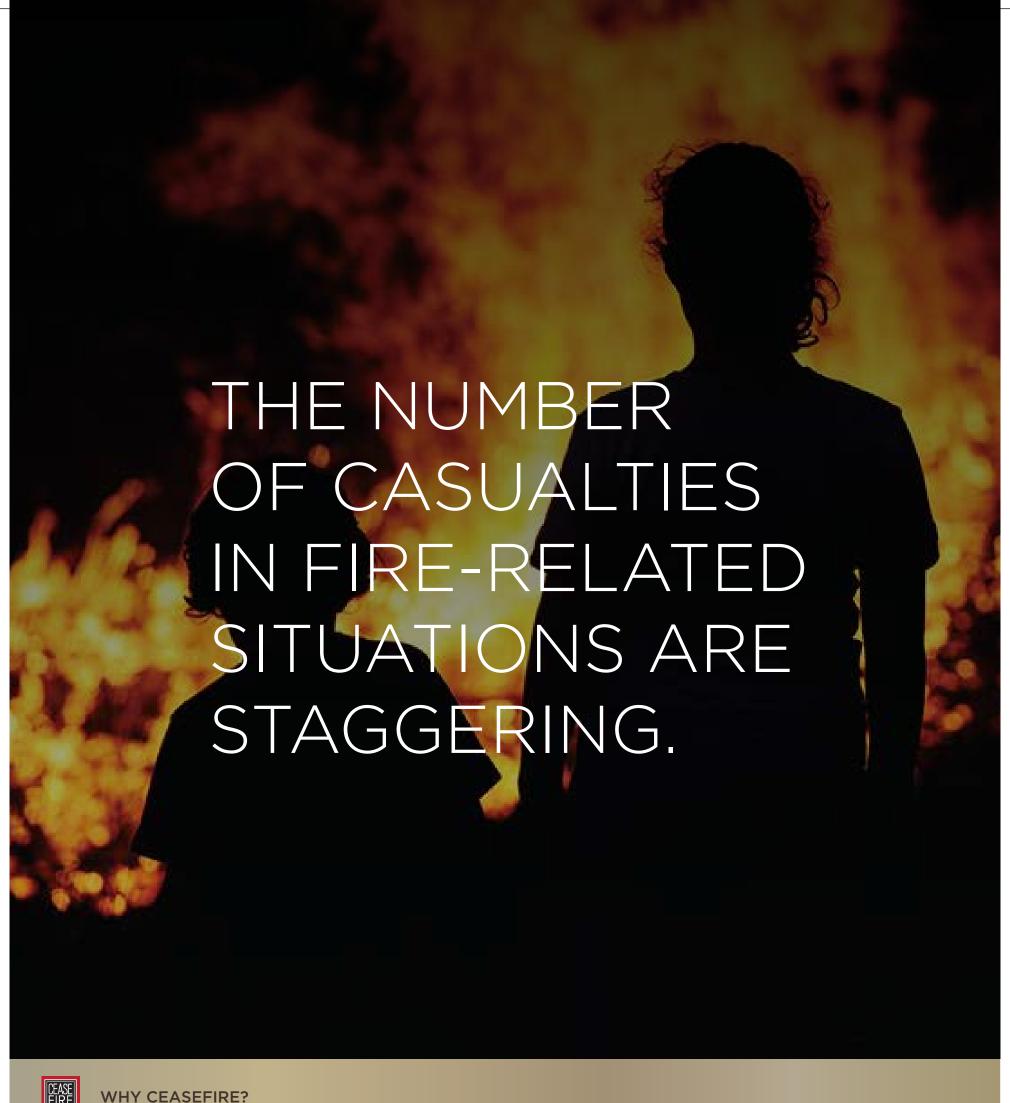


STATE-OF-THE-ART TECHNOLOGY



CO<sub>2</sub>-BASED FIRE EXTINGUISHERS







# Fire is the cause behind thousands of unnatural deaths in the country.



2010-2014

Fire claimed 1,13,961 lives

Average of **62 deaths a day!**\*



2017

In April alone, the NCR
Fire Department
recieved SOS calls
every 15 minutes.\*\*



2016

A total of **30,285 fire incidents**were reported

across India.\*



\*Source: NCRB

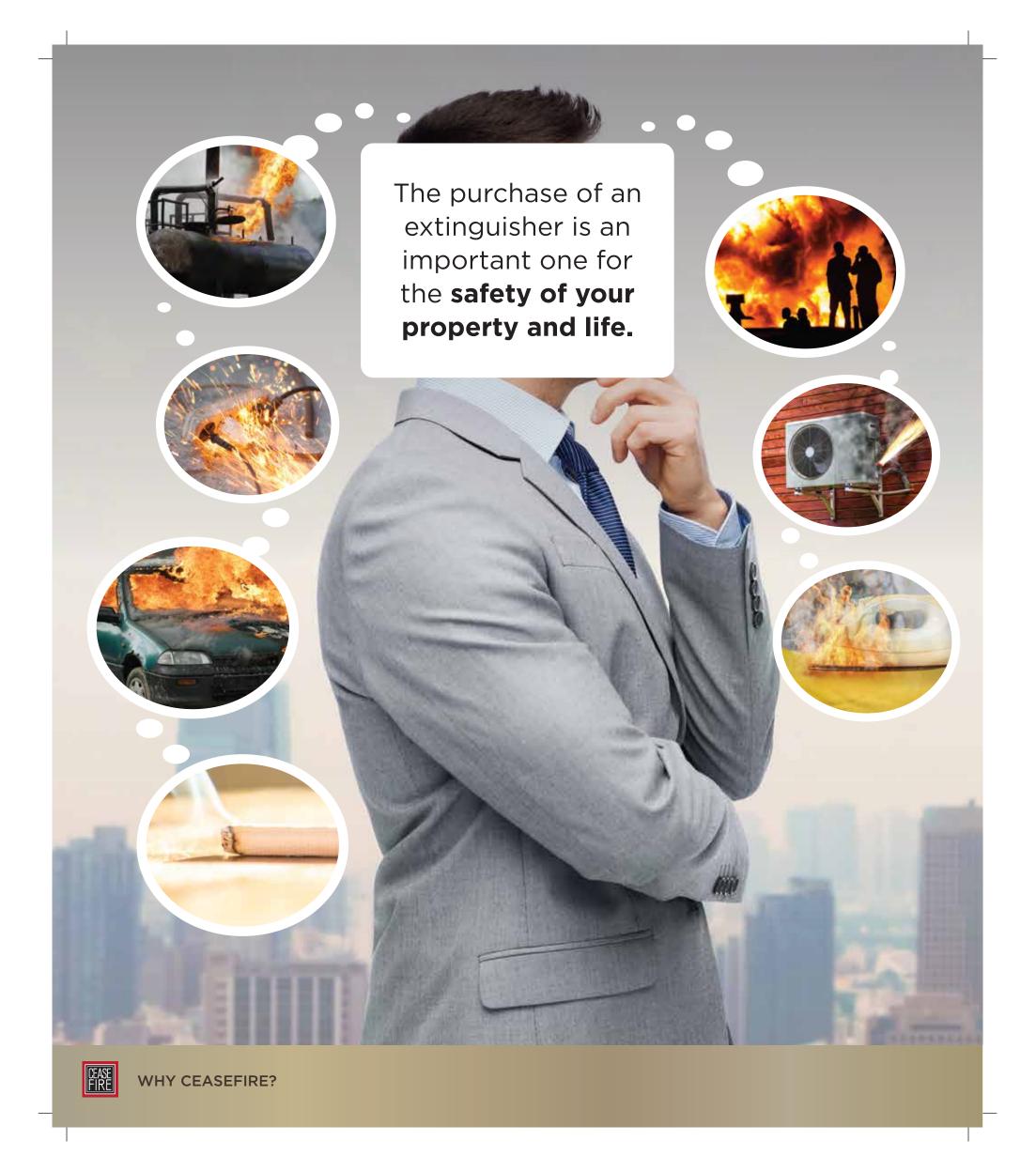
\*\*Source: Times of India 18<sup>th</sup> April

Investing in fire safety

Selecting the right technology to buy

+

Selecting the right agent to protect lives and property



# It's also the best time to ask yourself this question:





If your answer is **safety**, then your expectation would be that **the fire extinguisher** will come to your rescue in your time of need.

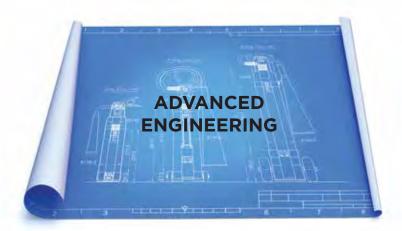
If your answer is to **meet a** regulatory compliance, then you'd expect the extinguisher you are investing in to at least work.

Because in an event of fire, there are no second chances. This means zero scope for error.



Whatever your answer, you should know that

a CO<sub>2</sub>-based fire extinguisher involves far more advanced engineering than any basic type of fire extinguisher.



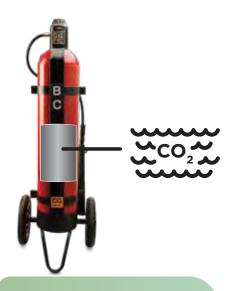
- ✓ SAFETY
- **✓** REGULATORY COMPLIANCE
- ✓ MANUFACTURING
- **✓** TEST
- ✓ RAW **MATERIALS**
- ✓ ASSEMBLY





It's vital that the fire extinguisher you choose to buy is made to these exacting standards. WHAT IS A
CO<sub>2</sub> FIRE
EXTINGUISHER?
AND WHY IS IT
SO UNIQUE?





The high pressure keeps the CO<sub>2</sub> in a liquid state.



When the pressure is reduced

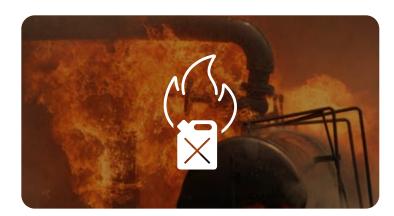


it turns into gas.









Fights class B fires involving flammable liquids like petrol and oil.



Fights Class C and electric fires.

SOME KEY
COMPONENTS OF
A CO<sub>2</sub>-BASED FIRE
EXTINGUISHER, THAT
MAKE IT UNIQUE
FROM OTHER FIRE
EXTINGUISHERS.

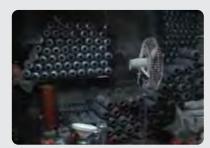




# THE CONTAINER

The container of a CO<sub>2</sub> fire extinguisher is required to hold pressure of up to 70 bar. This demands an extremely sturdy container.

CO<sub>2</sub> extinguishers are recycled



Reconditioned

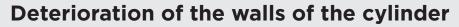




# Extreme high pressure in the recycled cylinder causes:









A weak cylinder can burst and cause harm

# **Ceasefire Practice**

Ceasefire's CO<sub>2</sub> containers are made of high-grade mild steel through a specialised extrusion process that makes the containers completely seamless.





Most CO<sub>2</sub> extinguishers in the market today have cylinders that are not PESO certified, or have expired certifications, yet they are reused.

# **Ceasefire Practice**

Every single container is certified by Petroleum & Explosives Safety Organisation (PESO) for safety.

Every Ceasefire CO<sub>2</sub> extinguisher has its serial number on the corresponding PESO certificate.

Our online portal allows access to the PESO certificate.





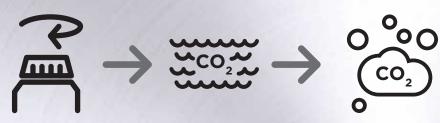
Most  $CO_2$  extinguishers - recycled, reused and sold - are either already nearing the end of their safe functional life (8 years) or have gone well past this.





# THE VALVE

The valve of the CO<sub>2</sub> extinguisher needs to transfer extremely high pressure, in order to turn CO<sub>2</sub> from liquid back to its gaseous form.



This requires the valve to be specially built to endure extreme pressure.



CO<sub>2</sub> extinguishers' valves available in the industry are generally substandard.













and create an obstacle in a fire situation.

# **Ceasefire Practice**

Ceasefire CO<sub>2</sub> fire extinguishers have high-grade brass valves, far superior than metal valves.



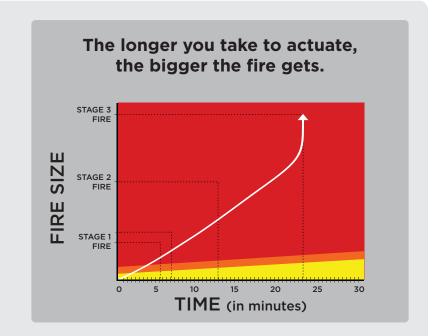
Substandard valves might not turn at all.



Or break when forced.



You can't check if the valve works till the time of the fire.



It's a risk you have to take!











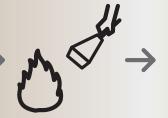


# **Ceasefire Practice**

Ceasefire CO<sub>2</sub> valves are specially designed to endure and operate at extreme high pressure.









Twist the valve

Check the "READY" sign

Point the horn at the fire

Pull the trigger



Most industry valves don't have a mandatory **Petroleum & Explosives Safety Organisation** (PESO) Certification.

# **Ceasefire Practice**

Each valve has a Quality & **Safety Certification from the Petroleum and Explosives** Safety Organisation (PESO).

A valve's PESO certification record can be readily checked in our online portal.

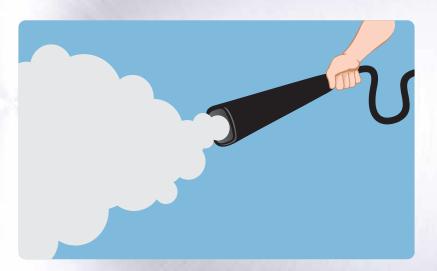






# THE DISCHARGE HORN

Unlike other types of fire extinguishers, CO<sub>2</sub> extinguishers come equipped with a discharge horn as opposed to a hose.



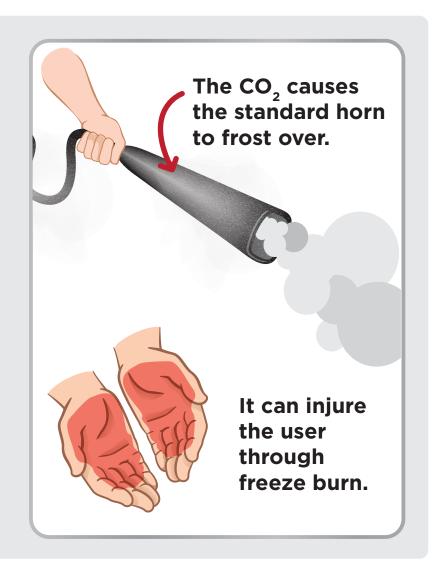
Pressure is released and reduced by the horn.



CO<sub>2</sub> expands back into a gaseous state.



**Most industry** players install a standard horn.



# **Ceasefire Practice**

- Safe to hold.
- Frost-free horns that cause no freeze burns.
- Can be touched safely when fighting the fire, giving more control.



Static current is generated at the time of activation.





The current can make the extinguisher impossible to hold.

The natural impulse is to throw the extinguisher down due to shock.





# Ceasefire Practice

Through extensive research and development, Ceasefire's  $CO_2$  extinguishers are:

- Free of static charge.
- Safe to use on B and C class fire.





# THE HOSEPIPE

The hosepipe is the medium through which the  $CO_2$  gas flows from the cylinder to the extinguisher's horn at the time of activation and firefighting.

Most CO<sub>2</sub> extinguishers available in the market today use substandard rubber hosepipes.









- Get brittle over time.
- Begin to crack when moved.
- Can't hold the pressure of gas discharge.
- Burst because of high pressure.



# **Ceasefire Practice**

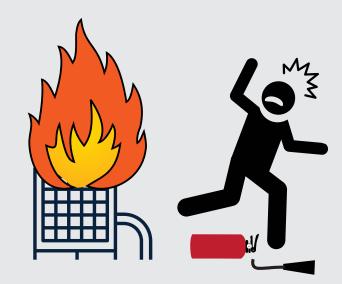
This hosepipe comes with a guarantee of no cracks or deterioration throughout the service life of the product.
This ensures quicker, easier firefighting.





Hose not long enough. Flexibility is key to keep distance from the flames and fight the fire.



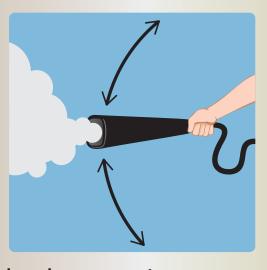


very close proximity to fire

# **Ceasefire Practice**

The length of the hosepipe is kept long to enable free movement during firefighting, allowing the firefighter to keep a safe distance and fight the flames.





long hose = easy to manoeuvre

# ABSENCE OF A PRESSURE GAUGE

Since CO<sub>2</sub> fire extinguishers are pressurised at extremely high pressure, it's not safe for the extinguishers to have a pressure gauge.





CO<sub>2</sub> extinguishers in the industry have no ready mechanism to tell if the extinguisher is ready for use or not.



The only way to tell if an extinguisher has not lost any of the agent over time is by weighing it.



The user is never fully sure if the extinguisher is ready for action unless an attempt is made to activate it.

### **Ceasefire Practice**



Ceasefire has developed the world's first-of-its-kind mechanism that, through a ready indicator, shows whether the extinguisher is in a "Ready" or "Used" state.

# **READY**



Just by observing this indicator, you can tell if a Ceasefire CO<sub>2</sub> extinguisher is ready to take on fire or not. This has taken away doubt and uncertainty from the minds of the users.



# THE TROLLEY

- A CO<sub>2</sub> extinguisher above 2 kgs becomes too heavy.
- The mild steel container, because of the high pressure, is extremely heavy.
- Easy movement of the extinguisher to the scene of fire is important to fight it.



The average industry trolley quality is low and not very manoeuvrable.



This adds to the overall weight.

# **Ceasefire Practice**

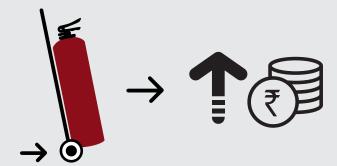
At Ceasefire, we have **our** CO<sub>2</sub> extinguisher trolleys to perfection.







- Takes the weight of the CO<sub>2</sub> extinguishers off.
- Smooth and easy to manoeuvre.



For most manufacturers, the trolley is an added component.



Keeping their profit margins healthy by keeping the quality low.

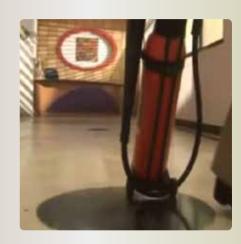
# **Ceasefire Practice**



The trolleys are designed to withstand mechanical stress.



Superior grade rubber/plastic wheels.

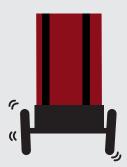


Provide high portability.

# The result:



**Inferior quality** trolley mounts.



**Rickety wheels** with substandard rubber.



**Uneven load** distribution.



**Handles that** aren't sturdy.

# **Ceasefire Practice**



**Ergonomically designed** handle at the centre of the extinguisher distributes the load evenly.

This makes the extinguisher even easier to cart around.

# THE HEAVY WEIGHT PROBLEM

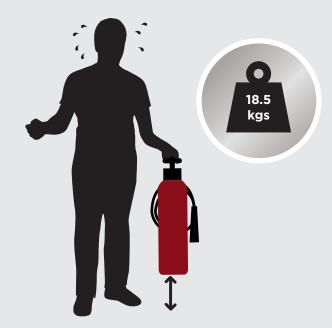
Despite the trolley a
 CO<sub>2</sub> extinguisher's weight remains an issue.

The container is heavy since it's required to hold up to
70 bar pressure.

- This heavy weight makes it difficult to move and operate.



## Industry Practice

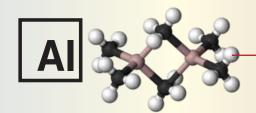


Industry is still to evolve to a solution on how to solve this weight problem.

A typical 4.5 kg CO<sub>2</sub> extinguisher weighs a staggering 18.5 kgs, making it extremely difficult to carry and operate.



Ceasefire's made a massive breakthrough in tackling the CO2's weight issue by successfully manufacturing aluminium bodies.

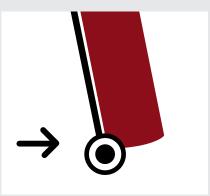






Thanks to Ceasefire's switchover to aluminium bodies, Ceasefire's new CO<sub>2</sub> aluminium-bodied extinguisher range is lighter and more portable.

## **Industry Practice**



The industry is still struggling with the authenticity and quality aspects connected with the mild steel bodied, heavy containers.

Their answer is simply to mount it on wheels, and ignore the weight issue.





# **GLOBAL CERTIFICATIONS**

Ceasefire's quality is endorsed by leading certification agencies across the world.



We're so confident about our manufacturing process and finished products, that we've submitted our extinguishers before every leading certification agency across the globe - to see if they hold up against the most stringent, highly brutal testing criteria.

Not only did every product up for testing qualify every parameter, but in some cases they over-qualified.

Today, Ceasefire products conform to the highest global standards, and carry a host of national and international certifications; including EN3, EN1866, MED, PED, ISO 9001 and OHSAS.

#### What do these Global Certifications Actually Mean?

The audit of international certification don't just focus on the finished product; it encompasses each and every component along the manufacturing line, as well as companies supplying parts that go into the extinguisher.

After sales services and the training that we offer falls under the scrutiny of the audit. A single change in the production process means the extinguisher needs to be certified all over again! This guarantees the best product every single time, with absolutely no compromise.

With our global certifications in place, Ceasefire is now licensed to sell a host of lifesaving products across the globe.



Tests at European Union-certified Labs



Factory Production Control (FPC)



**Audits on After Sales Services** 



**Market Checks** 

#### International Certifications. One Company.

Ceasefire has product quality certifications from multiple leading certification agencies. Each of these agencies epitomise safety and performance standards, and have laid out some of the most stringent test criteria in the world.

Each certification dictates unique testing criteria. MED, for example, has rigorous tests for products for functional efficacy in high humidity areas. PED puts special emphasis on pressure holding capabilities. LPCB & BSI take a more holistic view of things, thoroughly checking everything from the procurement of raw materials to the production line, the performance of the product at a customer's premises and also the after sales service provided. Ceasefire has passed them all.

The very fact that our products qualify against these standards is testimony that we take our job of saving lives very, very seriously, and continue to raise our product quality standards.

## **Ceasefire's Product Certifications:**



**BIS:** The ultimate, all encompassing Indian test standards set to unique Indian conditions.



**EN3 (Standards Certification from LPCB & BSI):** The small, portable extinguishers' test comprises 10 progressively tough tests.



**EN1866 (Standards Certification from LPCB & BSI):** This test is set for larger extinguishers, like trolley-mounted extinguishers.



#### MED (Marine Equipment Directive - Certification from LPCB):

A benchmark certification for products to be used on ships, offshore oil rigs and other marine industries. This difficult certification guarantees that the extinguisher is capable of withstanding high salt and humidity.



**PED (Pressure Equipment Directive - Certification from LPCB):** PED is one of the biggest European standards. It involves a specialised test that checks the extinguisher's pressure, welding, documentation and the manufacturing process of the product.



**Horseshoe Mark (LPCB Certification):** This is LPCB's main certification mark that's awarded to products which have all the above certifications in place.



**Kite Mark (BSI Certification):** By British Standards Institution, it's awarded to products that have EN3, EN1866 and FPC certifications.

#### **Ceasefire's Process Certifications:**



**PED (Pressure Equipment Directive - Certification from LPCB):** PED is one of the FPC (Factory Production Control - Production Certification from LPCB & BSI): An essential part of the LPCB & BSI certification includes Factory Production Control. Besides testing the finished product, raw material suppliers and every individual component in the extinguisher is also subject to production line quality checks.



**OHSAS:** Occupational Health and Safety Assessment Series is an internationally applied British Standard for health and safety management systems.



**ISO:** The International Organisation for Standardisation promotes global standardisation for specifications and requirements for materials, products, procedures, formats, information and quality management.

WHY SHOULD YOU CHOOSE A CEASEFIRE CO<sub>2</sub>-BASED EXTINGUISHER?

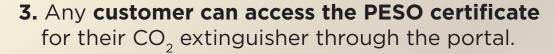




1. Ceasefire CO<sub>2</sub> extinguishers have **PESO** certified cylinders, made from high-grade mild steel through a specialised extrusion process. This makes the containers completely seamless!



2. Each cylinder is certified by PESO for safety, and every Ceasefire CO<sub>2</sub> extinguisher has its serial number mentioned on a corresponding PESO certificate.





**4.** Every time you buy a Ceasefire CO<sub>2</sub> extinguisher, you are guaranteed to get a new **cylinder** that is at the very beginning of its service life of 8 years. Proof? Check the cylinder's serial number in the corresponding, dated PESO certificate.



5. We use PESO certified, high-grade brass valves, specially designed to endure and operate at extreme high pressure.



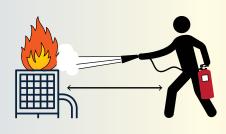
6. Our CO<sub>2</sub> extinguishers come equipped with safe to hold, frost-free horns that cause no freeze burns to the users. These can safely be touched when fighting the fire, giving the user a lot more control when firing the extinguisher.



7. Ceasefire's CO<sub>2</sub> extinguishers are completely free of any static charge or electric shock at the time of activation, and can be safely used to fight B, C and electrically started fires.



8. Our extinguishers come equipped with a superior quality EPDM hosepipe that guarantees no cracks or deterioration of any kind throughout the service life of the product.



**9.** The **length of the hosepipe is kept long**, enabling free movement during firefighting.



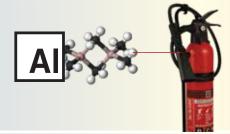
10. We've developed the first-of- its-kind mechanism in the world that shows whether an extinguisher is "Ready" or in a "Used" state through an indicator.



- Our extinguisher trolleys are smooth, easy to manoeuvre, and built to take the weight of our CO, extinguishers away from the users.
- 12. The trolleys are designed to withstand mechanical stress, and superior-grade rubber wheels provide high portability.



13. In addition to the trolley, an ergonomically designed handle at the centre of the extinguisher distributes the load evenly to the key arm muscles, making the extinguisher even easier to carry.



14. A massive breakthrough in tackling the weight issue - our CO<sub>2</sub> extinguishers are now available in an aluminium body.



15. Ceasefire's switchover to aluminium bodied CO<sub>2</sub> extinguishers means these extinguishers are far more lighter and portable.



16. The new aluminium cylinders are corrosion and tamper-free, and are produced by the extrusion method rather than by the spinning of steel pipes. This makes the new body sturdier many times over.

# CEASEFIRE TO THE RESCUE





For over 25 years, Ceasefire has manufactured, tested and sold hundreds of thousands of extinguishers, without a single case of malfunction.



A Ceasefire product is sold

every

61

seconds



Ceasefire saves a life

every

5 minutes







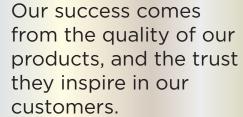
A team of

2000 trained and enthusiastic professionals



3000 new customers

500,000 existing customers

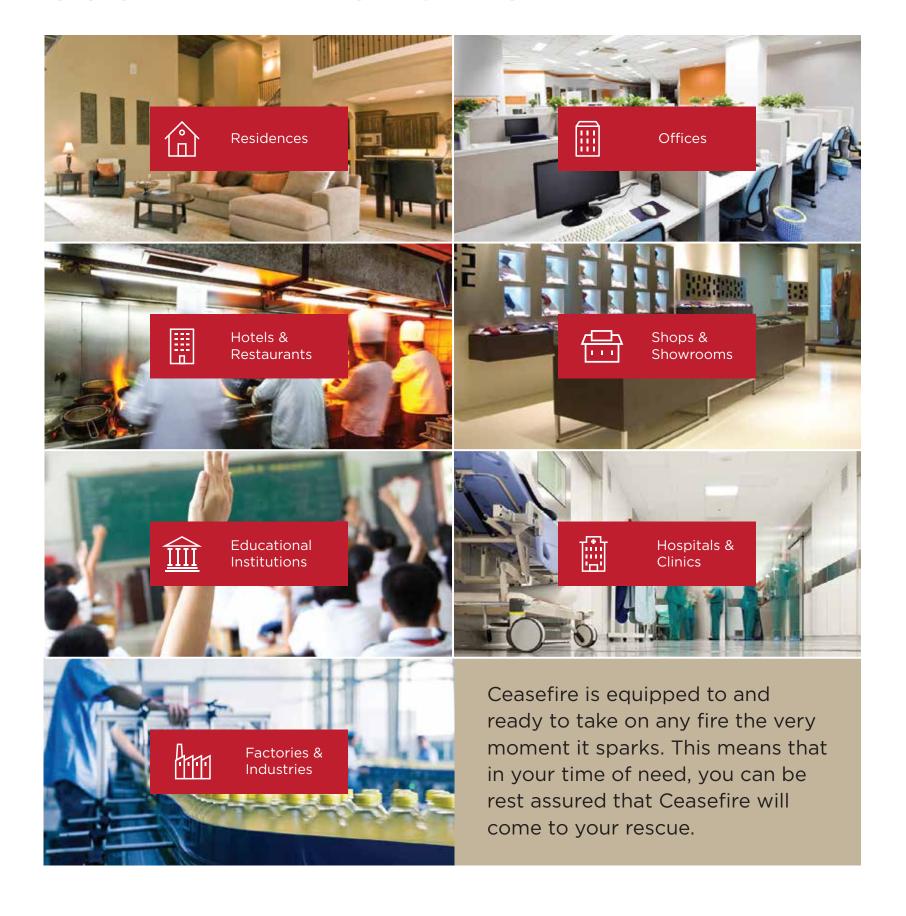


We are one of the few companies who have negligible advertising and marketing budgets, and are still one of the highest recalled and popular brands in the domain.



We instead prefer to put our funds towards developing new, cutting-edge technologies that save lives.

# **360° FIRE SOLUTIONS**





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