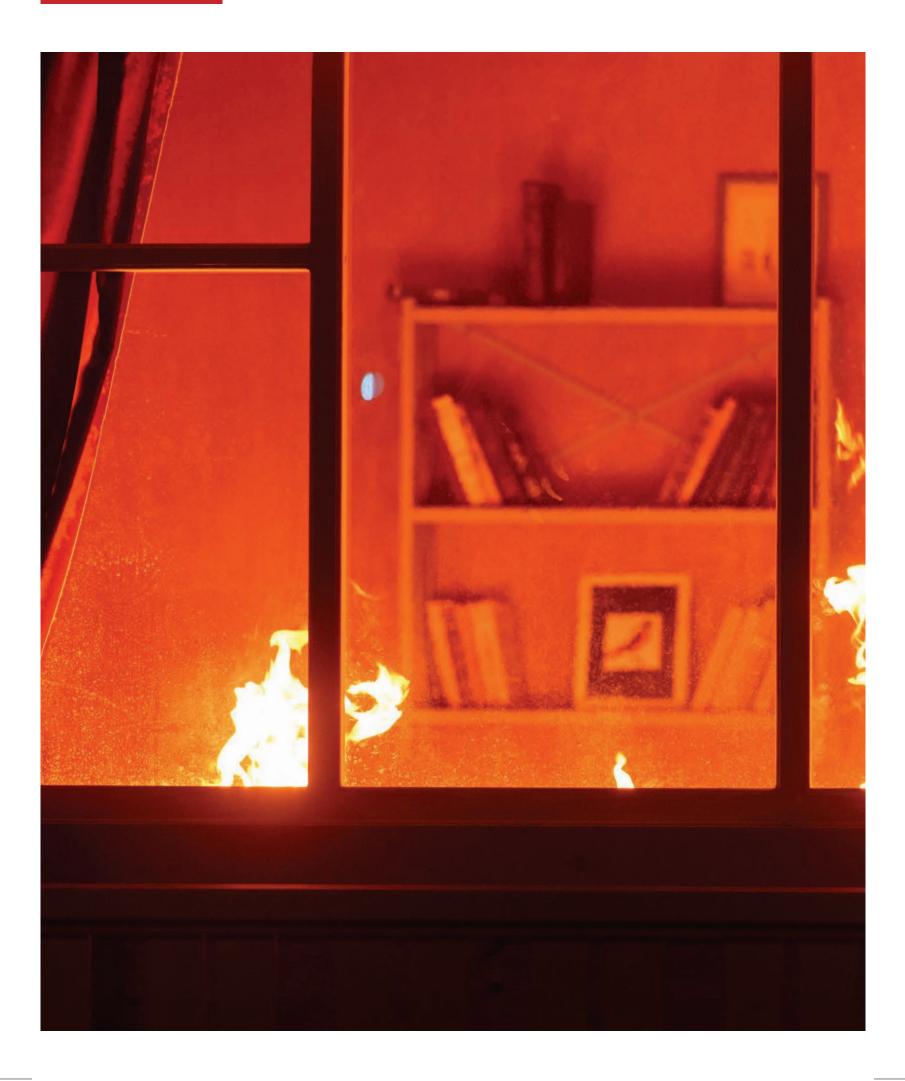
## WHO PROTECTS THE FIRE SAFETY EQUIPMENT THAT PROTECTS YOU?









# PROTECT THE PROTECTOR



There are no second chances in the fight against fire. Nor is it possible to predict when and where a fire may break out. A fire catches people off-guard; which is why it is essential for the firefighting equipment at your premises to be ready for action and work at its optimal best when the time comes. The only way to ensure this is by subscribing to a professionally managed maintenance service. This service makes sure the fire safety equipment on your premises is carefully looked after, cleaned and serviced. It also ensures faulty parts are repaired or replaced on time, and the equipment functions at its best.

## **THE SITUATION TODAY**

Ceasefire has been in the fire safety business for decades. During this time, we've come to know the market scenario thoroughly, and learn its capabilities and flaws.



### The Extinguishers Scenario

A fraction of companies that actually sell extinguishers manufacture the extinguishers themselves. And from these numbers, even fewer have the capabilities to offer some form of maintenance. Many consumers want to maintain the fire safety equipment on their premises, but cannot locate professional, original manufacturers to manage and operate these extinguishers. This forces customers to resort to maintenance by local, unauthorised, unskilled vendors.





### **The Systems Scenario**

There are customers who invest in highly specialised fire safety equipment, such as kitchen fire suppression systems or in-panel tube-based suppression systems. In many cases, these are international brands, sold only through distributors and dealers who are not equipped to offer dedicated, professional maintenance services.

For a fire suppression system to work efficiently in an emergency, all its elements need to perform effortlessly together. The Design must be flawless. Installation needs to be on point. And the Components have to be in perfect working order. It's why expert Maintenance with constant supervision is an absolute must to ensure the optimal functioning of your fire suppression system.









## THE REALITY

A lot of establishments who have invested in Ceasefire's premium quality fire safety solutions use local vendors for maintenance. Apparent cost-effectiveness being the most common reason.

However, these vendors have neither the knowledge nor the necessary infrastructure to take on the task. In most cases, their capabilities do not even satisfy the minimum criteria of the comprehensive Ceasefire Annual Maintenance Contract checklist.

Using a local, untrained vendor poses a huge risk to the effective functioning of the equipment.

Here's an alarming fact: Most local vendors do not even know how the extinguisher is made!



### What you get when you use a local vendor for maintenance

### **Fire Extinguishers**



A false, cost-effective deal, which eventually turns out to be more expensive



No preventive changing of parts



Minimal cleaning or touch-ups in the name of AMC



Different local vendors managing maintenance for your premises at different locations



Faulty parts replaced by spurious spares

Without the services of trained professionals, your fire safety equipment deteriorates and malfunctions.

### **Fire Suppression Systems**



No formal training to take on all four functions that keeps a system going - Design, Installation, Components and Maintenance



Generic system designs instead of personalised designs for individual needs or the space that needs to be protected



Defective system parts changed to whatever is available in the local market

Using the services of untrained local vendors renders the fire safety system unreliable and inefficient.

## CEASEFIRE AMC SERVICE

When it comes to the maintenance of a Ceasefire fire safety product; the Ceasefire AMC Service is the ideal choice. Especially since no one else knows our products as well as we do.



### **Comprehensive Services. Professional Practices.**

Ceasefire Maintenance Services involve a highly detailed programme, which provides a thorough check of the minutest details of the Ceasefire product installed at your premises. These services are designed to ensure your lifesaving equipment performs optimally during the contract period.



### Our professional maintenance services include the following:



### In-Panel Tube-based Suppression System (CQRS)

- Cleaning up the Internal System
- Cleaning up and polishing the External Body
- Checking the Battery output
- Checking the Adapter output
- Checking the Earthing

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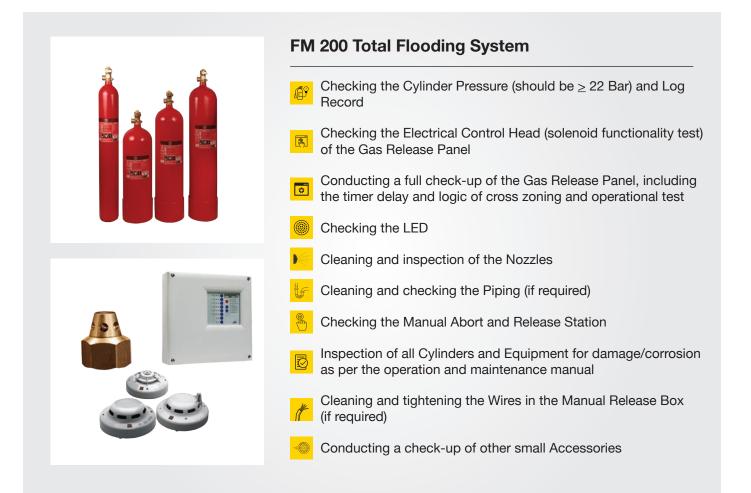
- Checking the Control Panel relays
- Checking the Heat Sensing Tube (HST) for damage
- C Ensuring the Pressure in HST >=15 bars
- Brsuring the Pressure in Cylinder is >=11 bars
- Checking the system's Wirings and Connectors
- Checking the Siren and Hooter (alarm) Devices

### Ceasefire **AMC**



#### **Kitchen Suppression Systems**

Checking the Cylinder's Holding Cabinet
Checking the Cylinder's Threaded Connections for leakage
Checking the Cylinder's Threaded Connections for leakage
Checking the Heat Sensing Tube and End of Line Plug
Checking the Supply Unit Valve thoroughly
Checking the Mechanical Actuation Units (spring, cartridge or pneumatic actuation unit) and Pneumatic Actuation Units
Cleaning the entire Piping
Checking and cleaning of all the Nozzles
Checking the Manual Abort and Release Stations
Cleaning and checking the wiring of the Manual Release Box
Checking the Siren and Strobe (alarm) Units





#### Watermist-based Systems

- S Checking the Pump discharge as per the LPM requirement at the Nozzle head
- Checking the Pump automation with regard to Pressure Switch connectivity
- Checking all the Valves e.g. Butterfly Valve, and the non-return for the Water Supply Unit, along with the Strainers
- Checking the Piping and Nozzle
- Solenoid Valve Assembly for its zonal activation with regard to the Panel
- F Piping check-up and cleaning (if required)
- B Checking the Manual Abort and Release Station/Alarm Device
- Checking the Cylinder's Threaded Connections for leakage
- Festing the Supply Unit Ball Valve for its functionality
- Checking the Heat Sensing Tube (HST) at the time of AMC and replacing it on a chargeable basis (if physically damaged)
- Checking all Mechanical Actuation Units like spring, cartridge or Pneumatic Actuation Unit
- Cleaning the Compressor Filters
- Checking and cleaning (if dirty) of the water quality in the Tanks
- Checking automation of the Pump functioning

### Dedicated to Maintenance. Committed to Perfection.

The Ceasefire Services Division comprises of qualified managers, engineers and technicians, who are exclusively trained to provide their customers with dedicated, best-in-class maintenance services.



## THE ADDED BENEFIT OF CEASEFIRE PROPLUS.

Ceasefire ProPlus is a unique web-enabled software tool that makes it convenient for clients to track products, which are under Ceasefire's AMC.

The software's single dashboard view enables a client to stay updated on the status of their Ceasefire products. Being web-based, the software provides a consolidated view of all the AMC services being carried out by Ceasefire; even though the client's products may be installed in multiple locations and across geographies.



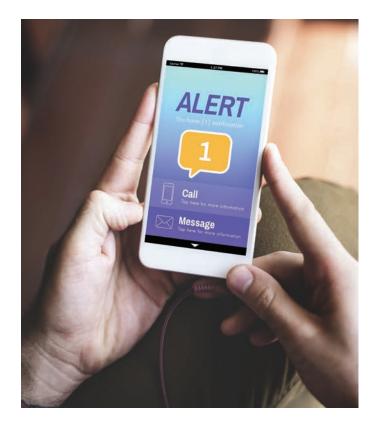




Ceasefire ProPlus connects the client's equipment, which may be installed in different locations, to a single web window. It provides single-handed control over pan India developments and activities, which enables clients to manage the AMC of their products across all locations.



Each piece of equipment is barcoded and tagged to make it addressable to Ceasefire ProPlus. This enables the software to provide an SKU-specific maintenance update.



SMS and email alerts are sent to the registered users to notify them of important events. For example, expiry of warranty, service visits by Ceasefire representatives, etc.



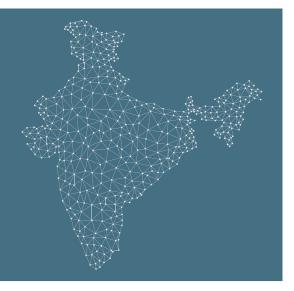
The software provides one window to manage the warranty and maintenance of a client's Ceasefire equipment.

### Ceasefire **AMC**

## **ONE COMPANY. NATIONAL PRESENCE.**

Ceasefire has a strong network of company-owned and managed branches in over 100 locations across India, including metros and tier 1 and tier 2 cities. It's why Ceasefire is the only company in the fire safety industry that offers standardised maintenance services to customers who operate in multiple locations across the country.

These maintenance services can be governed and monitored at one location for a client (typically client HQ), yet executed across multiple locations.

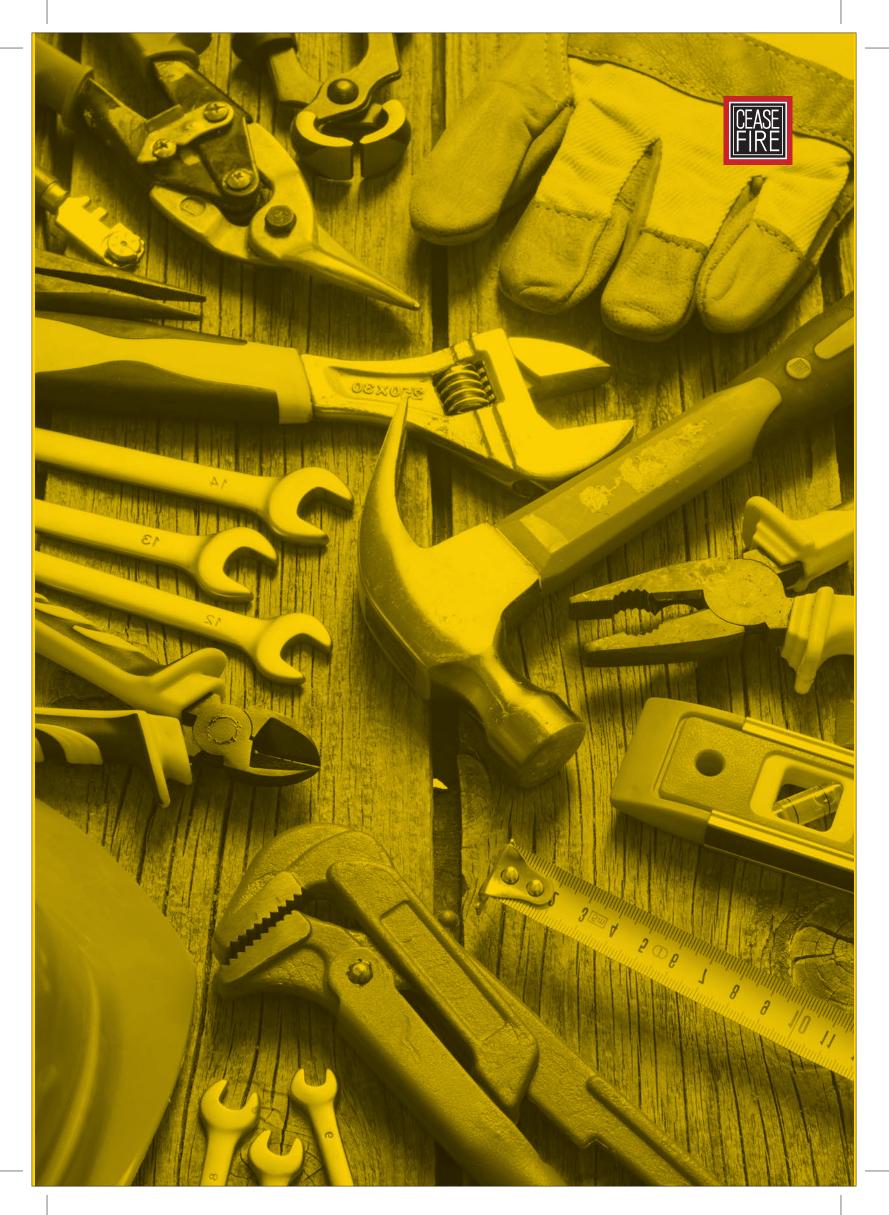












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